

# Transformational Leadership in a Crisis

Course Design Document - ILT October 2012

Developed By:

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# **Course Description**

#### Overview

The purpose of this course is to prepare senior and mid-level supervisors and managers in the perquisite skills and attributes necessary to successfully plan, manage, and lead in a major crisis situation.

## Scope

The course includes practical applications, experiential learning activities, guest speakers, video case studies, and observations of actual exercises. It is equally applicable for first responders, incident commanders, and senior management teams, and those individuals preparing for higher levels of responsibility.

## **Target Audience**

The target audience includes: fire service, law enforcement, emergency management, emergency medical services, hazardous materials, public works, public health, health care, public safety communications, and governmental administrative personnel.

## Level of Training

Awareness and/or Planning/Management

# **Prerequisites**

Knowledge of the National Incident Management System's (NIMS) Incident Command System (ICS), Multiagency Coordination Systems, and previous supervisory experience is preferred.

# **Course Length**

Four 8-hour days, including working lunches.

# **Required Materials/Facilities**

The course will initially be delivered at the Applied Science Foundation for Homeland Security Center in Bethpage NY. The course can also be delivered on-site to any requesting first responder organization.

# Testing/Certification

A basic Transformational Leadership in a Crisis knowledge pretest will be administrated on the first day. On the last day a posttest will be administrated, using the same Transformational Leadership in a Crisis concepts to determine the participants' achievement of the course goals and objectives. The goal is to have each participant raise their level of knowledge on at least eight of the twelve areas, or a 70% overall improvement in appreciation and acknowledge of appropriate Transformational Leadership concepts.

## **Reference List**

Hollow Square: A Communications Experiment by WH Schmidt and Authur Shedin, University Associates, 1974

"Successful Manager's Handbook" by Susan Gebelein, PDI 2004

"Thinkertoys" by Michael Michalko, Ten Speed Press 1991

"Management Excellence" by Dr. Jim Harris, AGR Press, 2004

"Group Processes - An Introduction to Group Dynamics" by Joseph Luft, first published in 1963

"Of Human Interaction: The Johari Model" by Joseph Luft, first published in 1969

"A Handbook of Structured Experiences for Human Relations Training" by L. Hazen, University Associates, Inc 1997

"Getting Employees to Fall in Love with you Company" by Dr. Jim Harris, AMACOM 1995

"Corporate Excellence" by Dr. Jim Harris, AGR Press, 2005

"Leadership in a (Permanent) Crisis" by Ronald Heifetz, Alexander Grashow, and Marty Linsky, Harvard Business Review, July-August 2009

"Courage as a Skill' by Kathleen K. Reardon, Harvard Business Review, January 2007

"Crisis Management - A Case Study on Mumbai Terrorist Attack" by Manisha Shekhar, European Journal of Scientific Research, Vol. 27, No 3., 2009

"Fire at Mann Gulch" Case Study by Michael A. Roberto & Erika M. Ferlins, President and Fellows of Harvard College, Harvard Business School, 2003

"Courageous Leadership: Modeling the Way" by Bill Treasurer, Leader to Leader, Hesselbein & Company, Spring 2009

"Why Guts Matter" by John McCain, Fast Company, September 2004

"Change Management Lessons of Rudy Giuliani, Post 9/11" by A. J. Schuler 2005

"Seven Lessons for Navigating the Storm" by Bill George, Harvard Business Review' Working Knowledge' series, 2009

"What It means to Lead During a Crisis: An Exploratory Examination of Crisis Leadership" Dr. Terrence Flynn, Syracuse University, SI Newhouse School of Public Communication, May 2004

Crisis Leadership: Five Deadly Behaviors (and What to Do About Them) by Susan Battley, Battley Performance Consulting, 2011

"How a Good Leader Reacts to a Crisis" by John Baldoni, Harvard Business Review blog, January 4, 2011

"Effective Leadership Response to a Crisis" by Helio Fred Garcia, Logos Institute, Strategy & Leadership Vol. 34 No. 1, 2006

"Learning Leadership: The Abuse of Power in Organizations" by Abraham Zaleznik 2006

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"Woodridge Business Management Articles" by Graham Yemm

- "Leadership Do You Use of Abuse Power?" by Graham Yemm
- "5 steps to using your authentic leadership power" by Jude
- "Leadership Use or Abuse of Power?" http://www.solutions4training.com/354
- "JoHari Window Questionnaire" http://www.austincc.edu/colangelo/1318/johariwindowtest.htm
- "The Mirror Effect" by Drs Drew Pinsky and S. Mark Young 2009
- http://www.coacheffect.com/pages/leading-by-example/54.aspx
- "Telling Ain't Training" by Harold Stolovitch and Erica Keeps 2002
- "Beyond Telling Ain't Training Field book: by Harold Stolovitch and Erica Keeps 2005
- "Accelerated Learning" by Colin Rose, Accelerated Learning Systems Limited 1993
- "The Disney Way" by Bill Capodagli and Lynn Jackson, McGraw-Hill 1998
- "Good to Great" by Jim Collins, HarperCollins Publishers 2001
- "Turing Lone Wolves into Lead Wolves" by Dr. Rick Johnson, CEO Strategist 2006
- "Emotional Intelligence" by Daniel Goleman, Bantam Book 2006
- "The Fifth Dimension" by Vera Stanley Alder, Samuel Weiser 2000
- "The Lead Wolf's Pocket Guide to Leadership" by Dr. Rick Johnson, CEO Strategist 2006
- "The 21 Indispensable Qualities of a Leader" by John C. Maxwell, Thomas Nelson Publishers 1999
- "When Leaders Lead Anything Becomes Possible" by Jesper J. Elling, 2010
- "The 21 Irrefutable Laws of Leadership" by John C. Maxwell, Thomas Nelson Publishers 1998
- "Three Keys to Development" by Henry Browning and Ellen Van Velsor, Center for Creative Leadership 2001
- "Ongoing Feedback" by Karen Kirkland and Sam Manoogjan, Center for Creative Leadership 2003
- "For Your Improvement" by Michael M. Lombardo and Robert W. Eichinger, the Leadership Architect 2002
- "The Stuff of Heroes" by Dr. William A. Cohen, Longstreet 1998

# **Evaluation Strategy**

Participants will be presented, then practice, and finally receive feedback on a variety of topics and short experimental learning activities to improve their innovative, creative, and judgmental leadership skills.

# **Course Structure/Content Outline**

## **Module #1 Leadership Essential Qualities**

- Hollow Square Experiential Learning Exercise
- Fundamentals of Transformational Leadership
- Vision, Values, & Strategy
- Innovation, Creativity, & Judgment
- JoHari Window Assignment
- Headbands Experiential Learning
- JoHari Window Debrief
- Listening, Communicating, & Connecting
- Bridge Building Team Building Exercise
- Team Engagement

## Module #2 Leadership in a Crisis

- Courageous Leadership
- Leading for Impact
- Fire at Mann Gulch Case Study
- Followership in Crisis Case Studies

## Module #3 Leadership in a Vacuum

- Ten Biggest Mistakes Leaders Make
- Avoiding Leadership Power Abuses
- Video Case Study Action Plan
- Leadership in a Vacuum
- Personal Leadership Action Plan

# **Course Design Matrix**

## **Scope Statement**

**Module #1 Leadership Essential Qualities:** In this module, participants will recognize and integrate the fundamental qualities of a successful transformational leader. After reviewing the classical traits of a leader, participants will learn how transformational leaders integrate visioning, innovation, creativity, and good judgment into their daily leadership routines. Yet simply possessing a powerful vision and strategy are not enough to be a successful leader. Therefore, the participants will additionally learn how to effectively communicate, connect with, and engage their teams towards the successful completion of their vision and strategy. Only through a powerful alignment of vision and team engagement can any leader succeed.

# **Terminal Learning Objectives (TLO)**

Upon the successful completion of module #1, participants will recognize, experience, and evaluate dysfunctional, silo-focused planning and implementation breakdowns within a time-sensitive, stressful environment, and be able to both recognize and overcome their current visioning and team engagement deficiencies.

## **Enabling Learning Objectives (ELO)**

At the successful conclusion of this module participants will:

- 1. experience and recognize dysfunctional, silo-focused planning and implementation breakdowns within a time-sensitive, stressful environment and then analyze appropriate techniques to overcome the short comings
- 2. recognize, describe, and demonstrate the traits of an effective transformational leader
- 3. fully analyze, evaluate, and interpret a real-life video case study on crisis-centered transformational leadership
- 4. recognize and be able to describe and leverage the leadership competency of envisioning; including: vision, values, and strategy
- 5. recognize and appreciate the importance of innovation, creativity, and judgment in transformational leadership during a crisis
- 6. appreciate the importance of innovation, creativity, and judgment in transformational leadership during a crisis and be able to recognize it during the assignment

- 7. experience and appreciate the potentially devastating negative impact of stereotyping in any leadership or crisis environment
- 8. appreciate and analyze the listening, communication, and connection processes for effective transformational leadership during a crisis
- 9. be introduced to, demonstrate, and recognize the concept of teamwork, communication, and creative problem solving in a team building activity
- 10. recognize and appreciate the role of delegation, emancipation, and team involvement within the role of a transformational leader during a crisis situation

Hollow Square Experiential Learning Exercise

#### **Instructional Strategy**

To dynamically illustrate, through the use of an experiential learning event the pitfalls of improper Leadership resulting in Dysfunctional Planning, SILO Mismanagement, Poor Execution, and Communications Breakdown, while tying to executive a cross-functional, time-sensitive plan.

# **Lesson Topic #2**

Fundamentals of Transformational Leadership

#### **Instructional Strategy**

To discuss and illustrate, through attendee participation and involvement, the eight classical essential traits of an effective leader, and the six additional modern traits of a progressive leader, necessary for successfully leadership in any crisis situation.

# **Lesson Topic #3**

Police/Fire Video Case Study Lunch Video

#### **Instructional Strategy**

While the participants are eating lunch we will show a short video demonstrating fire fighters/police officers in a crisis situation. We will solicit responses from the participants as to how successful the actors are demonstrating leadership.

Vision, Values, & Strategy

### **Instructional Strategy**

To present and discuss the Visioning process and perquisite skills necessary for strategic Thinking in a crisis situation. By crystallizing a compelling Vision of the future, participates will be better able to envision the organization's future, clarify the core values and behaviors, and share the vision with others to achieve great results. By demonstrating strong intellectual Thinking skills, participates will identify key factors for success, learn to balance the needs of all stakeholders, and understand trends and future opportunities.

## **Lesson Topic #5**

Innovation, Creativity, & Judgment

#### **Instructional Strategy**

To embrace Innovative and Creative ideas as process improvements while using better Judgment to make appropriate Decisions in an emergency. Participates will be able to identify ways to improve current processes (Innovation), generate new and creative ideas (Creativity), openly solicit diverse viewpoints and perspectives (Diversity), display good Judgment, while making tough decisions with limited information in any disaster.

#### Assignment

JoHari Window Assignment

#### **Instructional Strategy**

This assignment will increase self-awareness by encouraging sharing, self-disclosure, and feedback. As we join together to build collective leadership for our community, we need to develop deeper relationships to support working together in new and innovative ways. The first step in this journey is to have a better understanding of ourselves and appreciate how others see us.

# **Lesson Topic #6**

Headbands Experiential Learning

#### **Instructional Strategy**

An interactive Communications activity designed to illustrate and experience the dynamic impact of positive and negative labeling on professional relations, team building, and engagement.

JoHari Window Results

### **Instructional Strategy**

The JoHari Window model is a simple and useful tool for illustrating and improving self-awareness, and mutual understanding between individuals within a group. When you let someone open this "window" on you, you will create trust between yourself and that person. You decide when, where, how, and how often you want to receive this feedback. Opening this window requires compassion and kindness from all participates. The JoHari Window concept is particularly helpful in understanding leader/follower or employee/employer relationships.

## **Lesson Topic #8**

Listening, Communicating, & Connecting

#### **Instructional Strategy**

In this block, participants will be presented with several real-world examples and some techniques in how to deal with these events during times of crisis. Some of the skills will include: being responsive to the needs of others, clearly articulating ideas and instructions, establishing supportive internal networks, breaking down silos and barriers, influencing information sharing across the organization, personally mentoring and training employees, and investing time and money to develop all levels of employees. The ultimate goal is to have participants seek balance in speaking, listening, and feedback.

# **Lesson Topic #9**

Bridge Building Team Building Exercise

#### **Instructional Strategy**

<u>Team building activities</u> are stimulating problem-solving tasks designed to help participants develop their capacity to work effectively together. An important part of team building exercises is participants' reflection and discussion about the activity, how they approached the situation, and possible points of learning.

Team Engagement

#### **Instructional Strategy**

Real life examples with easy to implement lessons learned on how effective leaders in different organizations can drive and engage team/squad motivation and commitment to the organization and its mission.

#### **Assessment Strategy**

Participants will observe, practice, and receive feedback on a variety of experiential activities to improve their innovative, creative, and judgmental leadership skills. This will be accomplished on multiple occasions and using various methods throughout this module.

## **Practical Exercise (PE) Statement**

To dynamically illustrate, through the use of an experiential learning events, small group discussions, and case studies the pitfalls of improper leadership planning and communication results in limited thinking, dysfunctional planning, poor execution, and communication breakdowns, while executing a cross-functional, time-sensitive plan.

## **Scope Statement**

**Module #2 Leadership in a Crisis:** Every leader will face a crisis. How a leader responds within that crisis determines both their overall effectiveness and their leadership legacy. In this module, participants will identify the qualities necessary to effectively and successfully lead and execute a plan during a crisis. Through role plays, concentrated study, and live real-world simulations, participants will experience the realities of a crisis, their natural response to it, and how to better lead their teams during a future crisis.

## **Terminal Learning Objectives (TLO)**

Upon the successful completion of module #2, participants will identify, become familiar with, and appraise the responsibility of delegation and emancipation, and courage leadership within the role of transformational leadership during crisis situations.

## **Enabling Learning Objectives (ELO)**

At the successful conclusion of this module participants will:

- 1. acknowledge and appreciate the role of delegation and emancipation within the responsibility of transformational leadership in a crisis and value the role of courage in crisis leadership
- 2. recognize and appreciate the power of an assertive leadership style in positive crisis leadership
- 3. attach importance to and be aware of the power of effective leadership style in positive crisis leadership by discussing the presented real-world case study
- 4. acknowledge and appreciate when, why, and how leaders must sometimes be followers in crisis situations

## **Lesson Topic #1**

Courageous Leadership

#### **Instructional Strategy**

Leaders who build confidence and reduce fears make a more positive and long-lasting impact on their organizations than do bullies. And employees want and deserve leaders who are good role models of the organization's values.

Leading for Impact

### **Instructional Strategy**

Actions speak louder than words. It's a simple statement that gets right to the core of this leadership trait: leading by example. Employees take their lead naturally from what their leaders are doing. Actions often outweigh the words communicated particularly when they are incongruous. Participants will learn the difference between assertive and aggressive in leadership styles and the impact of both on their team's performance, and how to lead others to follow through on difficult assignments.

## **Lesson Topic #3**

Lunch Video

#### **Instructional Strategy**

While the participants are eating lunch we will show a short video demonstrating fire fighters/police officers in a crisis situation. We will solicit responses from the participants as to how successful the actors are demonstrating leadership.

# **Lesson Topic #4**

Fire at Mann Gulch Case Study:

#### **Instructional Strategy**

As a crisis increases in complexity and scope, the need for effective leadership becomes more apparent. Participants will be broken down into groups of 5 to 6 and presented with a case study for them to examine the dynamics of crisis leadership and decision making in an ever changing environment. We will reconvene and solicit responses on the case study from the various groups for additional discussion.

Followership in Crisis Case Studies

#### **Instructional Strategy**

The evolution of crisis leadership continues as the event grows and unfolds which often creates more tasks and requires a greater variety of leadership capabilities. Participants will be broken down into groups of 5 to 6 and presented with 3-5 short case studies for them to examine the dynamics of crisis leadership and decision making in a vibrant situation. We will reconvene and solicit responses on the case studies from the various groups for additional discussion.

#### **Assessment Strategy**

Participants will observe, practice, and receive feedback on a variety of experiential activities to improve their leadership skills before, during, and after a crisis occurs. This will be accomplished on multiple occasions and using various methods throughout this module.

#### **Practical Exercise (PE) Statement**

In this block, participants will be presented with several self-assessments and team building activities on how to grow and strengthen their interpersonal and team communications. Some of the skills will include: being responsive to the needs of others, clearly articulating ideas and instructions, establishing supportive internal networks, breaking down silos and barriers, influencing information sharing across the organization, personally mentoring and training employees, and investing time and money to develop all levels of employees. The ultimate goal is to have participants seek balance in speaking, listening, and feedback. This module will increase self-awareness by encouraging sharing, self-disclosure, and feedback. As we join together to build collective leadership for our community, we need to develop deeper relationships to support working together in new and innovative ways.

## **Scope Statement**

Module #3 Leadership in a Vacuum: In the real world, tragedy strikes down leaders and leadership teams as well as front-line first responders. In this module, participants will learn how to successfully step-up and lead when their leadership hierarchy is gone, missing, or unavailable. Participants will learn how to avoid the ten biggest mistakes leaders make in a crisis, the ten essential transformational actions they must take within a leadership vacuum, and how to avoid the potential power abuses that will occur within a leadership vacuum. The learning is reinforced through self-assessment and a video case study. The participants will then develop their own personal leadership action plan toward becoming an effective transformational leader in both daily life and during a crisis.

## **Terminal Learning Objectives (TLO)**

Upon the successful completion of module #3, participants will recognize the need and necessity of effective transformational leadership in times of crisis when a leadership vacuum occurs, and develop appropriate steps to become a more effective transformational leader.

# **Enabling Learning Objectives (ELO)**

At the successful conclusion of this module participants will be able to:

- 1. recognize and appreciate the 10 biggest mistakes made in crisis situations, corrective strategies, and a model for crisis management from 9/11
- 2. recognize and value the pitfalls leaders can find themselves in by abusing their leadership power, and appreciate how to overcome them
- 3. recognize the power of transformational leadership style in positive crisis leadership by discussing the presented video case study
- 4. appreciate and value the power of transformational leadership style in positive crisis leadership by discussing the presented case study and develop a useful personal action plan they can implement in their real lives
- 5. evaluate and appreciate the need for effective transformational leadership in times of crisis when a leadership vacuum occurs
- 6. recognize and begin to develop their own transformational leadership action plan for their future

Ten Biggest Mistakes Leaders Make

### **Instructional Strategy**

Participants will be presented with several types and examples of mistakes leaders can make, and they will be deciding on the severity and possible procedures to overcome them.

For example: Power Trips, Under or Miscommunications, Lack of Proper Instructions, Indecisiveness, Second Guessing, Over Control, Under Control, Micromanagement, Disempowering, Conflict Resolution, and others.

## Lesson Topic #2

**Avoiding Leadership Power Abuses** 

#### **Instructional Strategy**

Ever come across a leader who is totally self-absorbed? Someone who abuses the power given to them? Abuse of authority is the unfair use of one's power to interfere with an employee's work and performance in the form of humiliation, intimidation, or threat. At the core of extreme behavior is egotistical preoccupation with self, personal preferences, aspirations, needs, success, and how he/she is perceived by others. While some of these are good for a leader, if carried to extreme, this type of leader is going to get in trouble and have disastrous effects on everyone around them.

# **Lesson Topic #3**

Lunch Video

#### **Instructional Strategy**

While the participants are eating lunch we will show the same short video demonstrating fire fighters/police officers in a crisis situation. Our goal is to see if after 3 days of this course are the responses from the participants different as to how successful the actors are demonstrating leadership.

# **Lesson Topic #4**

Video Case Study Action Plan

#### **Instructional Strategy**

As a group we will discuss the steps that must be taken, or activities that must be performed well, for an action plan to succeed. An action plan has three major elements (1) Specific tasks: what will be done and by whom? (2) Time horizon: when will it be done? (3) Resource allocation: what specific funds are available for specific activities? Participants will be presented with a template action plan, broken into small groups, and tasked to prepare an action plan for this case study.

Leadership in a Vacuum

### **Instructional Strategy**

Participants will face the issues surrounding leadership in a crisis. When a tragedy strikes who are the emerging leaders and how do we prepare them? We will discuss the four traits of emergent leaders and how to prepare your team members to become emergent leaders in times of need.

## **Lesson Topic #6**

Personal Leadership Action Plan

#### **Instructional Strategy**

From the lessons learned during the course presentations, activities, discussions, and case studies, each participant will complete a personal action plan to further guide their attainment of Transformational Leadership skills and competencies.

#### **Assessment Strategy**

Participants will observe, practice, and receive feedback on a variety of experiential activities to inform and alert them to the potential issues which could occur as a result of a leadership vacuum before, during, and after a major crisis occurs. This will be accomplished on multiple occasions and using various methods throughout this module.

#### **Practical Exercise (PE) Statement**

When a crisis occurs often there is a lack of leadership. As a group we will discover the steps to take to reduce or eliminate this vacuum. The four traits of emergent leaders will be presented and discussed along with suggestions on how to adequately prepare your team to more into the leadership role when a vacuum of leadership occurs.

# Course Agenda

## Day 1(Module #1)

- Welcome & Introductions 30minutes
- Hollow Square Experiential Learning Exercise 1hour/30minutes
- Break 15minutes
- Fundamentals of Transformational Leadership 1hour/15minutes
- Lunch (Police/Fire Video Case Study) 45minutes
- Vision, Values, & Strategy 1hour/45minutes
- Break 15minutes
- Innovation, Creativity, & Judgment 2hours/15minutes

## Day 2 (Module #1 con't)

- Review Yesterday & Admin 30minutes
- Headbands Experiential Learning & JoHari Window Debrief 1hour/30minutes
- Break 15minutes
- Listening, Communicating, & Connecting 1hour/15minutes
- Lunch 45minutes
- Bridge Building Team Building Exercise 1hour/45minutes
- Break 15minutes
- Team Engagement 2hours/15minutes

# **Day 3 (Module #2)**

- Review Yesterday & Admin 30minutes
- Courageous Leadership 1hour/30minutes
- Break 15minutes
- Leading for Impact 1hour/15minutes
- Lunch 45minutes
- Fire at Mann Gulch Case Study 1hour/45minutes
- Break 15minutes
- Followership in Crisis Case Studies 2hours/15minutes

## Day 4 (Module #3)

- Review Yesterday & Admin 30minutes
- Ten Biggest Mistakes Leaders Make 1hour/30minutes
- Break 15minutes
- Avoiding Leadership Power Abuses 1hour/15minutes
- Lunch (Video Case Study-Repeat) 45minutes
- Video Case Study Action Plan 45minutes
- Leadership in a Vacuum 1hour
- Break 15minutes-
- Personal Leadership Action Plan 2hours/15minutes